

FOR FRESH FRUIT AND VEGETABLE MARKETING AND DISTRIBUTION IN ASIA

# MEDIA KIT2023

fruitnet.com/asiafruit



# PUBLICATIONS

#### Fresh ideas. Fresh insight.

ASIAFRUIT is the leading supplier of news, information and analysis for Asia's fresh fruit and vegetable business. Available in both print and digital editions, ASIAFRUIT is the reference point of choice for business leaders working in Asia's fresh fruit and vegetable supply chain.

They use ASIAFRUIT as a platform to present their products and services to the top players in the business.

ASIAFRUIT provides the fruit and vegetable trade with fresh ideas and fresh insight - in print, on screen and in person.

ASIAFRUIT is published ten times a year, with double issues for July/August and December/January.

Asiafruit's new digital app brings the content you love onto one easy-to-use platform. It features the latest news, views and analysis, alongside our magazine editions. Available on the App Store, Google Play and desktop: https://desktop.asiafruitmagazine.com

More information at fruitnet.com/asiafruit



# **READERSHIP**

#### Global coverage

Fruitnet.com is part of Fruitnet Media International, which publishes the following titles: ASIAFRUIT, ASIAFRUIT CHINA, EUROFRUIT, AMERICAFRUIT, FRESH PRODUCE JOURNAL, PRODUCE PLUS and FRUCHTHANDEL MAGAZINE.





+31,000 Online readership data

**Fruitnet Daily News** subscribers

fruitnet.com

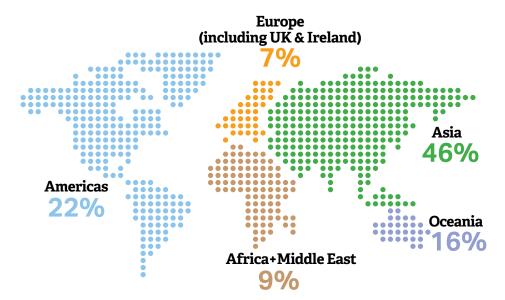
+150,000

+75,000 monthly visitors

#### fruitnet.com/asiafruit

monthly visitors

#### In print readership data



# PUBLICATIONS

## Fruitnet Specials\*

All FRUITNET specials are distributed and available in print or online at major industry events such as:

Fruit Logistica, Asia Fruit Logistica, Fruit Attraction, Macfrut, The Global Produce & Floral Show, Medfel, Green Tech and all Fruitnet Media International events.



New varieties have transformed the citrus category. Fresh Focus Citrus reports on the innovation fuelling global demand for this produce mainstay.

Publication date: January 2023

Extra distribution: Global Citrus Congress



#### FRESH FOCUS

Fresh Focus Grape will offer insight, ideas and inspiration for companies that want to grow their business in the table grape category.

Publication date: March 2023

Extra distribution: Global Grape Congress (digital)



#### FRESH FOCUS

Focusing on one of the undoubted stars of the fresh produce arena right now, this special edition brings together all the latest news and analysis on the avocado trade.

Publication date: April 2023

Extra distribution: World Avocado Congress



#### FRESH FOCUS

Published in time for Fruitnet's Global Tomato Congress, we take a look at the most innovative companies and the latest trends in the tomato sector.

Publication date: May 2023

Extra distribution: Global Tomato Congress



#### FRESH FOCUS

#### PACKAGING & TECHNOLOGY

Fruitnet Media International's annual Fresh Focus Packaging & Technology special keeps track of technological innovation and ideas across the entire world of fresh produce.

Publication date: June 2023

Extra distribution: GreenTech, Interpack



#### FRESH FOCUS

#### APPLE & PEAR

To mark the start of Europe's new apple and pear season, we take a close look at the latest production and market trends in what remains one of the industry's most important categories.

Publication date: July/August 2023 Extra distribution: Prognosfruit



#### FRESH FOCUS

Fresh Focus Tropicals brings together stories and interviews from one of the most exciting and innovative parts of the fresh produce business.

Publication date: September 2023

Extra distribution: Global Tropicals Congress



#### FRESH FOCUS

#### SUSTAINABILITY

As companies continue to pursue ambitious sustainability initiatives, our special edition brings you right up to speed on where those projects could take the fresh produce industry.

Publication date: July/August 2023 Extra distribution: Fruit Attraction



#### FRESH FOCUS

What does the future hold for the global fresh cherry business? Find out by reading Fruitnet Media International's brand new category focus.

Publication date: November 2023



#### FRESH FOCUS

Published alongside Fruitnet's Global Berry Congress, Fresh Focus Berry is packed with stories about berry businesses that are excelling, expanding and emerging.

Publication date: November/December 2023 Extra distribution: Global Berry Congress

# EDITORIAL PROGRAMME

CHILE EDITION

Published February

**Specials** 

Fresh Focus Chile

**Market Focus** 

Japan, Myanmar

Features

Bananas & Pineapples, Grapes (Southern Hemisphere), Berries, Lemons (US), Limes (Mexico), Onions & Squash, Avocados (Mexico), Asparagus (Mexico), Shipping, Ripening

**Event Distribution** 

- Foodex Japan
- Fruit Logistica

**Booking Deadline:** 

06/01/2023

NEW ZEALAND EDITION

Published March

**Specials** 

Fresh Focus New Zealand, Fresh Focus South African Table Grapes

**Market Focus** 

Malaysia

**Features** 

Apples & Pears, Citrus (California), Grapes (Australia, South Africa, India), Mangoes (India, Mexico), Strawberries (California), Persimmons

**Event Distribution** 

- Global Grape Congress
- World Avocado Congress

**Booking Deadline:** 

09/02/2023

FRESH PRODUCE INDIA EDITION

Published April

**Specials** 

Fresh Produce India Preview

**Market Focus** 

India

**Features** 

Cherries (California), Blueberries (US), Kiwifruit (Southern Hemisphere), Dried Fruit & Nuts, Lemons & Navels (South Africa), Dates, Packaging

**Event Distribution** 

• Fresh Produce India

**Booking Deadline:** 

15/03/2023

CITRUS EDITION

Published May

Specials

Fresh Focus USA, South African lemons

**Market Focus** 

China, Korea

**Features** 

Citrus (Australia, South Africa, Chile), Grapes (California, Mexico, Egypt), Kiwifruit (New Zealand), Stonefruit (California), Vegetables (US)

**Event Distribution** 

- Hort Connections
- Global Tomato Congress

**Booking Deadline:** 

18/04/2023

TROPICAL FRUIT EDITION

Published June

Specials

Durian, Organics, Food Safety

**Market Focus** 

Singapore, Philippines

**Products** 

Cherries (US, Turkey), Avocados (Peru), Oranges (South Africa), Grapes, Tropical Fruit, Coconuts, Exotics (Thailand), Lychees & Longans (China)

**Booking Deadline:** 

18/05/2023

## ASIA FRUIT LOGISTICA EDITION

Published July/August\*

**Specials** 

Fresh Focus Seeds & Crop Care, Asia Fruit Logistica & Asiafruit Congress Preview

**Market Focus** 

China & Hong Kong

**Features** 

Avocados, Grapes (California), Citrus (Southern Hemisphere), Apples & Pears, Technology, Packaging & Grading

**Event Distribution** 

• Asiafruit Congress & Asia Fruit Logistica

**Booking Deadline:** 

07/07/2023

INDONESIA EDITION

Published September

Specials

Foodservice

**Market Focus** 

Indonesia

**Features** 

Apples & Pears (Northern Hemisphere), Berries (Central America, Australia), Cherries (US), Citrus (Southern Hemisphere), Grapes (California), Asparagus

**Event Distribution** 

- Fruit Attraction
- Global Produce & Floral Show

**Booking Deadline:** 

14/08/2023

VIETNAM EDITION

Published October

Specials

Asia Fruit Logistica & Asiafruit Congress Review

**Market Focus** 

Vietnam

**Features** 

Apples & Pears (US, China), Bananas, Citrus (China), Dragon fruit, Kiwifruit (China), Avocados (Chile, Mexico), Mangoes (Australia), Pomegranates

**Booking Deadline:** 

13/09/2023

CHERRY EDITION

Published November

Specials

Fresh Focus Cherry

**Market Focus** 

Thailand

**Features** 

Berries (South America), Kiwifruit (Italy, France, Greece), California Navels, Citrus (Mediterranean), Grapes (Peru, California), Kinnows (Pakistan), Strawberries (Korea)

**Event Distribution** 

• Global Berry Congress

**Booking Deadline:** 

16/10/2023

LUNAR NEW YEAR EDITION

**Published** 

December/January

**Specials** 

Lunar New Year Preview, Fresh Focus Australia

**Market Focus** 

China & Taiwan

**Features** 

Cherries (Chile, New Zealand, Australia), Dried Fruit & Nuts (US), Grapes (South Africa), Mandarins (California), Carrots, Melons, Berries (Chile, New Zealand), Stonefruit (Australia, New Zealand), Airfreight

**Event Distribution** 

• Fruit Logistica

**Booking Deadline:** 

23/11/2023

<sup>\*</sup> Official Asia Fruit Logistica & Asiafruit Congress edition



# **MAGAZINE ADVERTISING**

Advertisement will appear in print and digital version

**Premium positions Back cover \$ 4,010** 

**Inside front cover** \$ 3,860

Inside back cover

**Front section** \$ 3,500

Two or more adverts Four or more adverts 10% Six or more adverts Eight or more adverts 20% Ten or more adverts 25% (Applied to adverts within 12-month period)

Ageneres		
UK agency	,	10%
commissio	n	
Other ager	ıcy	15%
commissio	n	

### **Full Page \$2,720**



210mm x 297mm +3mm bleed \*

## **Double Page Spread \$4,790**





420mm x 297mm +3mm bleed \*

## Half Page Spread \$3,000



420mm x 144mm +3mm bleed \*

#### Artwork

Please supply artwork as one of following:

- 1. Print-ready PDF
- 2. InDesign or Illustrator CC2023 or earlier:
- All fonts must be supplied/outlined
- Images must be

#### 300 DPI in СМҮК

- 3. Photoshop CC2023 or
  - · Saved as JPG, TIFF or EPS (CMYK only)
  - Minimum 300 DPI

#### How to send your artwork

- To design@fruitnet.com (max 25MB)
- Via WeTransfer for larger
- All rates in US dollars

## **Half Page \$1,890**



Horizontal advert - 171mm x 127mm\* Horizontal bleeding advert - 210mm x 143mm +3mm bleed \*



Only landscape design available on digital version

Vertical advert - 71mm x 256mm \* Vertical bleeding advert - 88mm x 297mm +3mm bleed \*

### Third Page \$1,600



Horizontal advert - 171mm x 83mm\* Horizontal bleeding advert - 210mm x 99mm\*

# Only landscape design available on digital version

Vertical advert - 46mm x 256mm\* Vertical bleeding advert - 63mm x 297mm\*

### Quarter Page \$1,500



Horizontal advert - 171mm x 61mm\*  $\ensuremath{^{\star}}$  logos and text should be at least 8mm from the edge of page



Vertical advert - 71mm x 127mm\*

#### **Contact:**

For more information please contact our advertising team: advertising@fruitnet.com | +61 90401602

# **CREATIVE MARKETING**

Advertisement will appear in print and digital version

## Bound-in bookmark \$4,750



## **Belly wrap \$4,570**





Your advert displays as a digital bellywrap.

**Further Options** 

\$4,570

\$4,570

\$5,500

\$2,940

**Belly Wrap** Creative

**Fold-out pages** 

Double (three pages)

Triple (five pages) Magazine insert

Standard

#### Fold-out cover \$5,500





Your advert displays as 3 consecutive pages in Digital format.

#### Bound-in Card \$4,750

2 PAGES OF ADVERTISEMENT FRONT AND REVERSE, PRINTED ON THICKER PAPER





Your advert displays as two consecutive full page adverts.

#### Advertorials\*

**Creative** 

## Full Page \$2,720



## Double Page Spread \$4,790



\*Advertorial copywriting incurs 25 per cent extra charge. Copy translation incurs 10 per cent extra charge.

# ONLINE ADVERTISING

## fruitnet.com/asiafruit - Banner options

	FILE TYPES	(SIZE - PIXELS) DESKTOP MOBILE*		(PRICE) WEEKLY	(PRICE) WEEKLY MONTHLY	
Super Banner	JPG · PNG · GIF	1180 x 130	370 x 140	\$675	\$2,700	
Central Banner	JPG · PNG · GIF	1180 x 130	370 X 140	\$400	\$1,600	
Large Side Banner	JPG · PNG · GIF	375 x 440	375 x 440	\$400	\$1,600	
Small Side Banner	JPG · PNG · GIF	375 x 225	375 x 225	\$200	\$800	
Video Banner	LINK	375 x 225	375 x 225	\$400	\$1,600	
<ul><li>Website Take Over</li><li>Advertorial</li></ul>		Starting from \$875/week Up to 500 words - \$1,133				



fruitnet.com/asiafruit monthly visits



DESKTOP MOBILE\* WEEKLY MONTHLY Central Banner \$410 JPG · PNG · GIF 600 x 200 600 x 200 \$1,640

SIZE (PIXELS)

- 1. Premium Position: position 1-5
- 2. Standard Central Banner:
- **Advertorial** (published in newsletter and website

Up to five appearances in Newsleter (up to 500 words +one image)

**FILE TYPES** 

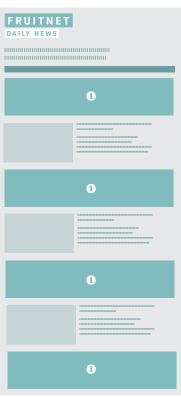
Advertorial is published simultaneously on Asiafruit news site  $Surcharges\,apply\,to\,copy writing\,and\,translation\,services$ 



**Fruitnet Daily News Subscribers** 

\*Online data based on 2022 figures. Statistics based on Google Analytics





#### **Digital Only Advertising Options**

#### Video content



\$2,645

Video content needs to be supplied as a YouTube or Vimeo weblink.



\$2,100 Top banner for logged in

users. Once clicked, user is taken to advertiser's advert or digital content.

premium position 1600x400px

#### Floating banner bottom



\$4,000

Your banner will appear in all magazine pages. Once clicked, user is taken to advertiser's advert or digital content.

(all pages) 320x50px

We use banner software which has the advantage that the publication and appearance of banners cannot be turned off by the recipient. The disadvantage however is that we are not able to provide automatic click statistics. We recommend banner advertisers to use tags in their banners so that they are able to monitor clicks themselves using Google Analytics.

\$450

\$410

\$1.550

One off charge

# ASIAFRUIT CHINA WECHAT SERVICE

#### What is WeChat?

WeChat is a Chinese multi-purpose messaging and social media app.

WeChat is free to download and install and is used by over 1 billion people around the world. WeChat can be accessed via mobile phone, tablet and computers.

www.wechat.com/en/



How do I promote my business on **Asiafruit China** WeChat?

> We offer both advertising and advertorial opportunities.

## What is **Asiafruit China WeChat?**

ASIAFRUIT CHINA WeChat is a free daily newsletter published in Chinese by the ASIAFRUIT CHINA team. It is an essential, reliable information service for the Chinesespeaking fresh produce trade. Each day subscribers receive the leading stories in the fresh fruit and vegetable industry direct to their WeChat subscription feed. ASIAFRUIT CHINA WeChat is an 'active' service as subscribers are able to engage directly with the news by liking, sharing or commenting on stories.

#### Readership

25,000 subscribers (and growing)

### How to subscribe to **Asiafruit China WeChat?**

It's free! To subscribe to ASIAFRUIT CHINA WeChat, download the WeChat app and scan the ASIAFRUIT CHINA WeChat QR code



### **Asiafruit China WeChat** can help grow your business in China

ASIAFRUIT CHINA WeChat is the best vehicle to engage with industry leaders in China.

- 25,000 + subscribers
- Above average open rates
- Accurate, reliable news curated by Asiafruit's own Chinese team
- Integrated into asiafruitchina.net and Asiafruit China News (email newsletter)
- Translation and design services in Chinese
- High level of engagement with the trade

## **Advertising rates**

Banner advertising starts from US\$637

Advertorial: price on application

Please contact us for more information: kate@fruitnet.com (English) jennifer@fruitnet.com (Chinese)

Refer to English version of ASIAFRUIT China Media Kit for further information about ASIAFRUIT'S Chinese services.

# **GET INFORMED** Reconnecting Asia to the Just in tin

# **SUBSCRIBE NOW!**

Choose the subscription package that's right for you and your business:

# PRINT & DIGITAL US\$220 PER YEAR

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For information about how to subscribe, please contact:

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# **EVENTS 2023**

# **INCREASE AND BRAND AWARENESS**





28 MARCH **DIGITAL** 



3-5 MAY **DIGITAL** 



9-10 MAY **DÜSSELDORF** 



**16 MAY ROTTERDAM** 



1 JUNE DIGITAL



**21 JUNE CAMBRIDGESHIRE** 



6-8 SEPTEMBER **HONG KONG** 



19-20 SEPTEMBER **DÜSSELDORF** 



THE HAGUE



28 NOVEMBER **ROTTERDAM** 

Fruitnet Live specialises in creating high quality, content rich, commercial networking conferences for the fresh produce industry held around the globe. These live events provide the best arena to connect with present and future clients, discover new trade opportunities and to shape the future of your business.

Official Cooperation Partner

For more information contact events team: +44 20 7501 3720 | events@fruitnet.com











# ONLINE

# FRUITBOX Starting from US\$3,500

The world's fresh produce business leaders in conversation with Chris White. Fifteen minutes of one-to-one conversation about business ideas and insights, and much more in the world of fresh fruit and vegetables.

Audio-broadcast weekly every Thursday on Fruitnet.com as well as on every major podcast platform including Spotify, Anchor, Soundcloud, etc. and promoted to Chris White's social media followers.

LinkedIn +10,000 followers Twitter +7,700 followers Instagram 2,500 followers





**AUDIO CONVERSATIONS** 

#### FRUITNET INSIGHTS

US\$5,800 per quarter

Fruitnet's team of editors headed up by Mike Knowles in Europe and John Hey in Asia talk to fresh produce decision-makers about the latest developments in markets, seasons, products, and innovations.

Up to 60 minutes of category insight that is video-broadcast on the first Wednesday of every month and pushed out via Fruitnet.com as well as on Fruitnet Live. Also promoted on all our Fruitnet Media International social media accounts.

LinkedIn +2,000 followers Twitter +1,700 followers Instagram 2,000 followers





VIDEO-BROADCAST

# FRUITNET PRESENTS Starting from US\$5,800

Fifteen minutes of advertorial on your product or service broadcast across all of Fruitnet Media Internationals social media channels.

Video interview with one of Fruitnet's senior editors about your product or service and pushed out via Fruitnet.com as well as on Fruitnet Live. Also promoted on all our Fruitnet business and individual social media channels.

LinkedIn +2,000 followers Twitter +1,700 followers Instagram 2,000 followers





**VIDEO ADVERTORIAL** 

Support the best new quality online content from Fruitnet Contact our team: advertising@fruitnet.com | +61 3 9040 1601











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